



Det-Tronics Supplier Expectations

Detector Electronics, LLC (Det-Tronics) is a global leader in fire and gas safety systems, providing premium flame and gas detection and hazard-mitigation systems for high-risk processes and industrial operations since 1973. The company designs, builds, tests and commissions SIL 2 Capable flame and gas safety products ranging from conventional panels to fault-tolerant, addressable systems that are globally certified.

All our business dealings must be based on fairness, honesty, lawfulness, safety, environmental stewardship and social consciousness. As a Det-Tronics supplier, you must ensure compliance with our Supplier Code of Conduct, Supplier Quality Assurance Manual (SQAM), our component design and manufacturing specifications, contractual agreements, and Supplier Expectations.

Compliance Standards:

- Stand clearly in accordance with any Det-Tronics or industry standards referenced by Det-Tronics part specifications.
- Comply with all Det-Tronics global restricted material compliance requirements.
- Immediately notify Det-Tronics of any deviations of supplied goods.
- Obtain written formal approval for any proposed or requested changes and deviations through the Det-Tronics Change Control or Deviation Process (as defined in the SQAM). Email or verbal agreements are not acceptable or sufficient.

Quality:

- Comply to all aspects of Det-Tronics' Quality policies as defined in the Det-Tronics Supplier Quality Assurance Manual.
- The Supplier Quality Assurance Manual is available upon request.

Response Time:

- Purchase Orders and change requests are acknowledged within 24 hours and confirmed within 72 hours.

On-Time Delivery (OTD):

- Adhere to agreed schedules.
- Communicate problems early on and in an open manner.
- On-time delivery is defined as no more than seven (7) days early or zero (0) days late to the promised delivery date.

Notification of Changes:

- It is crucial for suppliers to inform Det-Tronics about any proposed or necessary design or manufacturing process changes as it may impact the quality of the products supplied, compliance with global regulations and certification compliance.



- Suppliers must provide written notification to Det-Tronics at least six (6) months prior to any targeted requested implementation of any proposed change that could affect fit, form or function of materials supplied. This allows time for evaluation and qualification of proposed changes.
- Det-Tronics will assess the risk associated with any change and communicate the requirements the supplier must meet before implementing the change. The supplier shall continue supplying previously qualified material until the end of the qualification and approval process.
- No changes shall be made without Det-Tronics' written approval following the Det-Tronics Change Control or Deviation process (as defined in the SQAM).
- Changes that must be communicated and approved by Det-Tronics prior to implementation include, but are not limited to:
 - 1) Manufacturing process
 - 2) Material
 - 3) Manufacturing locations (site, plant)
 - 4) Sub-supplier
 - 5) Fabrication, manufacturing, or inspection equipment
 - 6) Design specification including tolerance
 - 7) Discontinuation or obsolescence of parts or materials
 - 8) Change of ownership
 - 9) Change of financial status (i.e. bankruptcy)
- Suppliers are encouraged to submit change requests that aim to improve quality, reliability, and process capability, as well as reducing costs and lead-times.
- All changes may be subject to requalification of products affected, which may include PPAP submissions, functional or life testing, and product re-certification.

Pricing:

- Det-Tronics is focused on achieving Total Cost Leadership. We expect to drive continuous improvement in cost reductions. Our suppliers are accountable for offering effective low-cost alternatives aimed at providing both supply chain flexibility and best value on a total cost basis.

Contingency / Business Continuity Plans (BCP):

- Suppliers of Det-Tronics must develop BCP's for potential natural disasters, plant closure or other potential force majeure events which may result in disrupted material supply. The plans should mitigate the risk (Quality, Delivery and Loss) of supply breakdowns.

Change of Ownership or Financial Status:

- Suppliers are expected to make a good faith effort to fill all open purchase orders, complete all work in progress, or offer a last time buy in the event of a change of ownership or change in financial status that could jeopardize production capabilities or capacities.



Terms and Conditions:

- Products and services must be provided to Det-Tronics in strict accordance with the Det-Tronics Supplier Terms and Conditions or a negotiated contractual agreement between the supplier and Det-Tronics. Supplier Terms and Conditions can be found on the Det-Tronics website on the References page.

I attest that I read and understand this document.

Signature and date: _____

Supplier Company Name: _____

Supplier representative name: _____

Supplier representative title: _____